

**Massachusetts Division of Insurance**  
**Quarterly Report of Membership in Health Maintenance Organizations**  
**as of September 30, 2003 <sup>1</sup>**

**GROUP MEMBERSHIP BY COUNTY**

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Group <sup>2</sup> Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	361	75	515	0	3,448	125	1,274	398	4,520	0	1,711	751	1,437	2,081	16,696
CIGNA HealthCare of Massachusetts, Inc.	374	79	940	0	1,936	296	2,136	491	3,920	0	1,311	996	673	19,873	33,025
ConnectiCare of Massachusetts, Inc.	3	18	1	0	2	163	6,258	1,457	1	0	0	0	0	80	7,983
Coordinated Health Partners, Inc. <sup>3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	117	3	963	6	5,002	704	755	179	14,349	1	2,139	853	823	107,449	133,343
Great-West Healthcare of Massachusetts, Inc. <sup>4</sup>	10	0	11	0	105	0	4	3	132	0	17	12	27	72	393
Harvard Pilgrim Health Care, Inc.	24,299	968	43,135	3,313	47,999	889	2,977	1,545	136,582	24	79,095	55,608	67,843	41,709	505,986
Harvard Pilgrim Health Care of New England, Inc. <sup>5</sup>	48	0	79	0	1,271	7	22	18	2,270	4	192	163	69	498	4,641
Health New England, Inc.	5	9,810	1	1	0	5,856	31,969	13,779	9	0	1	1	1	331	61,764
HMO Blue <sup>6</sup>	26,939	19,687	55,582	266	95,895	8,488	41,958	15,715	174,977	469	79,461	60,205	45,861	62,164	687,667
Neighborhood Health Plan, Inc.	59	53	874	2	2,212	8	53	27	4,219	0	2,603	1,648	13,065	308	25,131
Tufts Associated HMO, Inc. <sup>7</sup>	10,397	2,499	26,200	1	62,143	5,212	13,596	8,562	140,352	5	54,452	40,509	35,976	58,168	458,072
UnitedHealthcare of New England, Inc.	925	4	20,800	8	217	0	33	10	412	2	1,099	1,647	136	1,247	26,540
Total Group Members	63,537	33,196	149,101	3,597	220,230	21,748	101,035	42,184	481,743	505	222,081	162,393	165,911	293,980	1,961,241

<sup>1</sup> Information reported by HMOs as of the end of the third quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all commercial group members enrolled in the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> Doing business as Blue CHIP/Coordinated Health Partners, Inc. The company has nonrenewed all Massachusetts-based individual and group policies, but continues to have members residing in Massachusetts covered under Rhode Island based groups. The company has signed an agreement with the Division to provide certain Massachusetts mandated benefits to Massachusetts-residing members as a substitute to maintaining an HMO license. The report will cease to reflect company members beginning with the fourth quarter 2003 report.

<sup>4</sup> One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

<sup>5</sup> As of June 30, 2003, Harvard Pilgrim Health Care of New England, Inc. no longer offered group products to Massachusetts employer groups. Beginning 3rd quarter 2003, membership reported reflects Massachusetts residents covered under New Hampshire based groups.

<sup>6</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>7</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.